

We turn waste
into energy.



Two dilemmas causing big issues

Challenges



Burned agricultural waste



Deforestation



THE IDEA

Team waste no waste developed a mobile solution that allows the use of agro waste to be processed into pressed briquettes which clean, legal and sustainable domestic cooking fuel which can substitute the use of wood and charcoal.

THE BUSINESS MODEL.

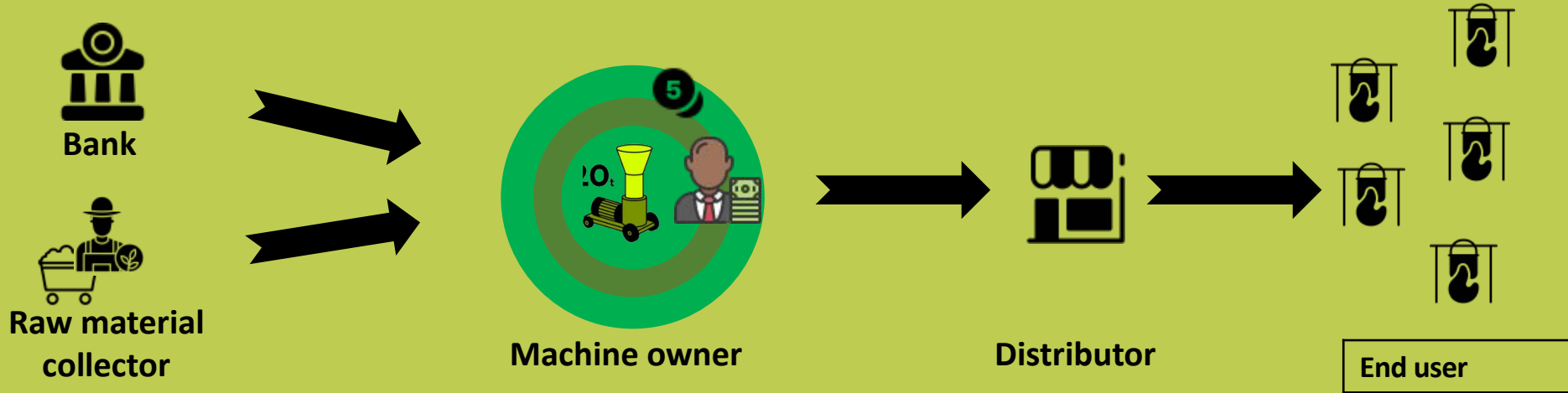
In the model, a private enterprise buys crop residues from farmers and agro-industries and process it into briquettes. These are then sold for profit to households and businesses through direct sales, distributors or micro-franchising. The company can invest in research and development to improve production efficiency and to produce high quality briquettes from different combinations of agro-waste.

The business model scores highly with a strong revenue source and the reduction of CO2 emissions.



We mobilize the energy production step by step

Market potential



- Training
- Business case
- Legal and financial knowledge
- Technical specification
- Business case
- Networking
- Marketing material

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Market potential

15 mio t



2021 woodfuel consumption

320 t



Production capacity per unit

46,000

units



Malawi market potential



We beat competition by price and quality

Competitors



Local products



Imported products



Our products



We collected criteria to be successful in other regions

Criteria for scaling



XXX

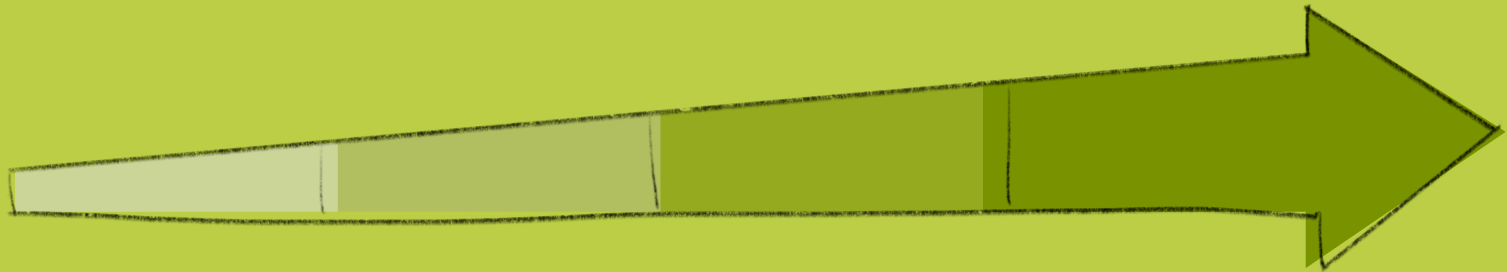
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Step by step we learn to fly

Roadmap



Inno Fund

Maturation phase

Pilot

Scaling



Together forever... ;-)

Team





- We turn waste into energy –
ZIKOMO.